CONSULTANT

Ab Initio is a private American software vendor with worldwide presence and concentrates on solving large-scale or complex computing problems.

Due to on-going company growth we are now looking to recruit additional Consultants to assist customers with the implementation of new and existing programmes.

The work is varied but usually involves some form of knowledge transfer/mentoring to help a customer build the first few applications and customize existing applications. All consultants work with customers onsite to install software, to build example solutions, to train customer staff (and their outside consultants if any), and to help customers build the first few applications.

You will typically be very experienced within the IT industry. Many existing consultants had become highly technically competent during their careers and reached management or project management roles but discovered that this was less rewarding than technical work. This opportunity is often ideal for the gifted who may feel frustrated or sidelined in their current career paths.

The emphasis is on technical aptitude, self-motivation, inquisitiveness and experience rather than detailed knowledge in a specific field. Any new hire will be trained in the company’s products and acquire skill through mentoring.

Required Skills

We place the emphasis on technical competence, aptitude and ability rather than specific skills that someone has.

The following skills are useful as they avoid the need to teach these capabilities:

- UNIX knowledge, in particular scripting. All consultants will use UNIX.
- Knowledge of a major database: Oracle, DB2, Teradata, Sybase, Informix, Hyperion
- Programming skills in one or ‘C’, C++, Java, COBOL or other procedural or OO languages
Helpful:
- Knowledge or awareness of Business MetaData
- Knowledge or awareness of scheduling
- Knowledge or awareness of data quality and data cleansing (e.g. tools such as SAS Dataflux, Trillium et al)
- Knowledge or awareness of real-time applications or web services
- Knowledge or awareness of data warehousing
- Knowledge or awareness of “big data” applications

Interpersonal Skills

- All consultants must possess excellent interpersonal communication skills.
- For greatest financial reward Consultants would need to be able to participate in both Pre-Sales and Post-Sales activities.
- Such consultants would have some previous experience and competence in scoping, estimating, requirements capture, project management and presenting. They would also have a polished and professional approach to communications with customers and prospects.

Language Skills

All consultants must be proficient in English. Foreign languages are an advantage. The following languages are of particular interest: Polish, French, Turkish, German, Spanish and Italian. Any other foreign language might also be an advantage.

Location

Home-based and all consultants must have easy access to a major airport and good road communications. Travel is a major factor in this role and all consultants must be prepared to travel for (sometimes) extended periods at short notice.